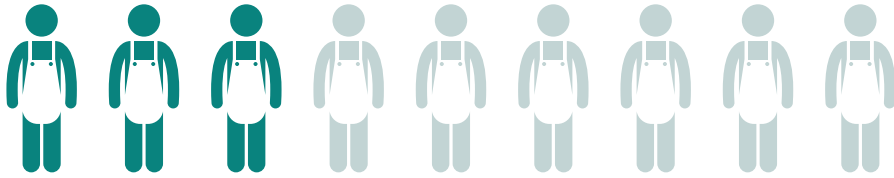


# The 2022 Greenhouse & Nursery Labor and Employment Findings



Only one-third of survey respondents were able to hire all the workers they needed in 2021.

The average workforce shortage:

**20%**

There is an increasing number of growers using the H-2A visa program.

**35%**

of surveyed growers used the program in 2021.



Half who used H-2A also struggle to fill non-seasonal (> 10 months) jobs that don't currently qualify for H-2A.

## AUTOMATION—A RESPONSE TO WORKFORCE SCARCITY:



Half of surveyed growers used new forms of automation in 2021.



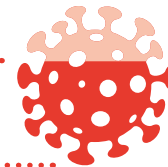
About 40% of respondents reported changing their product mix to reduce labor costs.



Two-thirds reported making operational changes to address labor availability issues.

## IMPACT ON INDUSTRY WORKFORCE DUE TO COVID-19:

**62%**



More than half who reported a workforce shortage said COVID exacerbated it.

**\$5,000/**



The average grower respondent reported spending at least \$5,000 per employee on COVID-related prevention costs.

**33 STATES**

Growers from 33 states participated in the survey.

