



# MELNA EDUCATION DAY

**Thursday, February 26, 2026**

**SMCC Brunswick Campus, 19 Sewall St. Brunswick**

Academic Building, Hannaford Lecture Hall Register by 5 PM February 20<sup>th</sup>, 2026

**ICP & Pesticide Credits available ~ 5 MELNA Certification Credits**

**8:00 - 9:00am** - SIGN IN; Coffee and Refreshments

**9:00 - 9:45am:** Lucy Rakocy, Piscataqua Landscaping & Tree Service

**"Employee Retention and Engagement"**

Goals and strategies to connect with your employees!

**9:50 - 10:35am:** Kara Fortier & Gabe Marchese, Cross Insurance Employee Benefits

**"Employee Benefits"**

Navigate the world of group benefits, such as health, dental, vision, life, disability, and more! Renewals, enrollments, service inquiries, and any other day-to-day needs that may arise.

**10:40 - 10:55am:** Phil Saraceno, Federated Insurance

**"Drive Safe"**

Coverage of what safe driving really entails and the practices to have in place for safe driving.

**11:00 - 11:40am:** Phil Saraceno, Federated Insurance

**"Insurance 101"**

What does an insurance company look at when they are pricing your program? What is important to the business owner for policies, programs and procedures. Tailoring your insurance plans to compliment your business.

**11:40am 12:10pm** - Lunch (Provided) Please let us know if there are food restrictions

**12:15 - 1:15pm:** Julia Vacchiano, Board of Pesticides Control Registrar & Water Quality Specialist

**"How it works: Pesticide Registration in Maine"**

Come learn about registration and labeling of pesticides. \*\* 1 Credit

**1:20-2:20pm:** Renee Redding, Logan's Landscaping, CMHA Instructor

**"Advanced Paver Installation "Doing it right for the best ROI."**

This class dives deeper into base techniques and efficient practices. \*\*\* 1 Credit

**2:25 - 3:30pm:** Renee Redding, Logan's Landscaping, CMHA Instructor

**"Efficiency in Small Spaces: Residential Hardscape Inlays and Borders"**

This class focuses on workflow efficiency in tight spaces. As well as accent border techniques, drainage, and staging. \*\*\* 1 Credit

**\*\* APPROVED FOR 1 PESTICIDE CREDIT**

**\*\*\* EACH HARDSCAPING TALK IS WORTH 1 ICP CEU THROUGH CMGA & 1 GENERAL CONTRACTOR CEU!**

Register online @ [www.melna.org/events](http://www.melna.org/events) or contact [mngmtplus@aol.com](mailto:mngmtplus@aol.com)

**\$50 for Members, \$70 for non-members**

**Students are free (still need to register by date for food)**